

COST SAVINGS



Colpitts has instituted a number of procedures to ensure that your travelers always receive the lowest airfares, hotel and car rates.

- Colpitts' Corporate Travel Experts' performance is measured on the offering of the lowest possible fares and rates.
- Unused e-tickets are tracked and aggressively reused.
- Low fare options resulting from alternate airports, airlines, times, routings and connections are offered.
- Focus on utilizing our clients' vendor discount agreements to ensure volume/market share commitments are met, and discount savings are maximized.
- Use clout as one of the largest travel management companies to negotiate numerous proprietary discount fares/rates, waivers, favors and fare matching to further reduce our clients' costs.
- Colpitts' "New Horizons" program is a network of reputable wholesalers and consolidators who provide substantial airfare cost-savings to our clients.
- Colpitts' state-of-the-art quality control program searches for lower fare options on every itinerary and continually searches for lower fares until flight departure.
- Colpitts' internet aggregating software compares the lowest published airfares with internet airfares.

"Colpitts World Travel has always been exceptionally professional, courteous and prompt when booking our travel. They take all the necessary steps to ensure all our travelers' needs are met. No matter how short the notice, Colpitts has always been there for us." – J.R. - Crabtree & Evelyn, LTD

Corporate Travel Experts

Colpitts' Corporate Travel Experts succeed at delivering a full complement of travel management services with the highest level of personalized attention and top quality service.

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Each client has specific Corporate Travel Experts assigned to them. Not only will our Corporate Travel Experts secure the lowest possible airfares, hotel and car rates using multiple distribution channels, but they are also always available to assist with that “unavailable” seat, hotel room or rental car. Colpitts’ Corporate Travel Experts are always eager to go the extra mile for your travelers.

80% Of All New Business Comes from Customer Referrals

“Several years ago and after all of the changes occurring in the travel industry after September 11, 2001, our group representing Rossignol, Dynastar and Cleveland Golf, went out to bid to search for an agency that truly represented the current travel needs of our organizations. We had worked with an extremely large agency for quite a number of years and felt that this agency was too large for the size of our companies. We put quite a bit of time into realigning our travel programs and after careful consideration, chose Colpitts World Travel. During the three years that we have worked with Colpitts, they have delivered on everything that they promised to us during the proposal period and with certainty, our organization firmly believes that we made the right choice with Colpitts. Their size and attention to our needs makes us believe they are the right choice for us.” – C.P. - Rossignol

