

# GLOBAL MANAGEMENT



**We are committed to identifying your international needs and designing an individualized program that works best for you.**

Headquartered in Boston, Massachusetts, we operate 25 offices throughout the country. Our Canadian headquarters is located in Toronto, and our European headquarters is located in Edinburgh, Scotland.

In addition, with GlobalStar, our long-term equity partnership of leading travel management companies in over 50 countries throughout the world, Colpitts offers global travel management services to multinational companies.

This alliance combines local service expertise and experience, cultural sensitivity, \$17 billion in buying power and true global reach.

Through this partnership, Colpitts is well positioned to design an individualized international program that will best suit our client's travel management needs.

A full range of specialized quality services is available for the benefit of our client's global travel management program, including consolidated reporting, international tariff consultation, discounted airfare content from foreign destination markets and travel assistance in foreign countries.

---

*"As an industry leader, their 24/7/365 full service and willingness to innovate, makes a huge difference for us. They have set a new standard for defining a fully integrated travel and expense management real time solution, which has produced tremendous savings for our travel spending. GlobalStar partners have provided an opportunity for a global solution, which ensures cost savings through a worldwide network." – T Larock*



**The Utmost  
in Worldwide  
Account  
Management**

# GLOBAL MANAGEMENT

---

## Partners on Every Continent

An experienced board of directors manages each region: North America, Latin America, EMEA and Asia/Pacific.

## Globalization in Travel Management

We work together offering you global information consolidation and reporting, a Virtual Global Service Network and assistance in global management.

---

*“We have been using GlobalStar throughout Europe for full travel management services since May 2005. The scope of the service provides full travel support for all our European staff based out of 12 countries. The methods of control required within our company require full approval of all travel including taxi, airline and hotel accommodation before confirmation of booking. They have assisted in producing a complete booking approval process to ensure a full audit trail. They also provide appropriate monthly reporting metrics and are flexible to change as required. I have constantly found them to be flexible in their approach to our requirements and pro-active to recommendations for cost saving initiatives. To date we have not encountered any issues regarding pan European or cultural differences from our various office locations considering we have approx 500 regular travelers.” – A Harman*

*“Establishing a globally consolidated travel program through GlobalStar has proven to be a successful solution for our need to control travel costs. Since we rolled out your program in eight countries in November 2005, our management feels we have a better understanding of our global travel purchases, supplier’s usage and savings opportunities. GlobalStar has helped us better understand the service requirements for travelers doing business in distinct different cultures. Having you as our central account manager and coordinator of our managed travel program has been the key to the program’s success. I have been involved with corporate travel with other companies I worked for over the years and can say without hesitation that GlobalStar is the best. Thank you and your staff for helping us be a better company.” –J Harrington*

